

Suntrek Industries, Inc

# Statement of Qualifications

Government

Residential

Commercial



www.suntreksolar.com

#### **CORPORATE STATEMENT**

Suntrek Industries, Inc. enjoys a strong reputation in the solar energy industry as a competitive, creative, hard-driving sales, design and installation organization. Since forming the company in 1991, Roy Heine has led the company through several key developments.

Suntrek focuses on solar swimming pool heating, photovoltaic, energy storage, and domestic water-heating markets, thereby rounding out its solar energy portfolio to include what it has branded as The Solar Power of Three™ (solar swimming pool heating, solar electricity and solar hot water). Suntrek is one of the few companies in the United States that has combined expertise in all three areas with sales, design and installation knowledge. It is indeed rare for any company to be able to manage projects involving both water and electricity. The company has completed several signature designs and installations, operating as a single source provider to customers ranging from individuals to corporate and government entities.

Suntrek has several offices in the western United States, with internal design and installation capability. The organization boasts a strong management team, a clean balance sheet, and great relationships with customers and vendors alike. The Suntrek sales / design team covers much of the southwestern region of the U.S. and continues to generate new business opportunities daily.

The company is competitive with large organizations, and consistently engages in bidding on larger commercial projects. By aligning itself with large-scale companies, Suntrek continues to be a part of hefty projects by generating new partnerships with complementary service and hardware providers. Suntrek is now partnering on large projects with companies such as CLIMATEC, RE-GREEN, LUSARDI CONSTRUCTION, MORELY BUILDERS and the like. SUNTREK

Recognizing the need to compete on a number of levels that include financing and sourcing arrangements, the company has arranged for financing with Morgan Stanley, American Capital, Clean Power Finance, SunPower, Canadian Solar and Wells Fargo among others. With our partners, Suntrek has many financing vehicles at its disposal including, but not limited to, operating leases, capital leases, solar loans and Power Purchase Agreements (PPAs). By working with industry leading partners in the manufacturing and finance industries, Suntrek can further extend its reach into the marketplace.

Company marquee projects include solar energy systems for the Department of Defense, the Church of Jesus Christ of Latter-Day Saints, City of Merced John Latoracca Correctional Facility, McDonalds Restaurants, Pomona College, Yosemite National Park, San Diego Unified School District, Long Beach Airport, Edison's Innovation Village, the California Department of Transportation and the High Desert Hospital, MACC campus to name just a few. In addition, Suntrek has worked closely with production home builders and multi-family developers such as Avalon Bay Properties, The Irvine Company, Investments Concepts, Warmington Homes, Brookfield Homes, The Irvine Company, McCaffrey Homes, Blue Heron Homes, AIMCO and Beazer Homes.

#### CORPORATE FACT SHEET

Company name: Suntrek Industries Incorporated Type of Entity: California Corporation Founded: 1991 Project focus: Solar Electricity, Energy Storage Systems, Domestic Hot Water, and Swimming Pool Solar Heating (Installations: Over 30,000)

State Contractor's Licenses:

**CA:** 859460 **NV:** 0039030, 0070340 **AZ:** ROC255609, ROC250353 **UT:** 7532981-5501

**Markets served:** Residential, Commercial, Government, Non-Profit, Public Schools, Military, and Utility

Web Site: www.suntreksolar.com

#### Associations:

California Solar Energy Industries Association (CALSEIA), California Association of Community Managers (CACM), Solar Energy Industries (SEIA), Building Industry Association (BIA), Community Associations Institute (CAI), Better Business Bureau (BBB), Independent Pool and Spa Service Association (IPSSA), United Pool Association (UPA) and Multiple Chambers of Commerce

#### **Certifications:**

NABCEP

Solar Rating and Certification Corporation Products certified by Florida Solar Energy Center

Risk Management by: Milestone Risk Management & Insurance Services

## SUNTREK REGIONAL OFFICE LOCATIONS

#### Southern California:

5 Holland Drive Building # 215 **Irvine**, 92618

#### Northern California:

721 E 18<sup>th</sup> St **Antioch,** 94509

#### Nevada:

6560 Spencer Street, # A1-105 Las Vegas, 89119

Since our first patent, we have been widely recognized for consistently manufacturing, designing, and installing high-quality solar energy systems backed by outstanding warranties and customer support. With locations in California and Nevada and dealers throughout North America, we have provided custom solar energy solutions to over 30,000 customers world-wide. The majority of our business comes from the referral of satisfied builders and customers who have experienced our products and services first-hand.

# **EXECUTIVE MANAGEMENT TEAM**

The Management Team at Suntrek Industries has been developed since 1991. Key qualities that are required to join the team are a strong work ethic, integrity, and the desire to exceed customer expectations. Suntrek boasts a strong project management team that includes leaders from a variety of markets and industries.



#### Ethan Heine, President and CEO

Ethan Heine grew up in the solar industry and first began participating in solar installations with our Yosemite National Park project in 2010. Since then, Ethan has learned the business from the ground up. With experience at Suntrek in solar installations, operations, sales, and management, Ethan is the visionary for Suntrek's future.



#### Roy Heine, Founder and Advisor

Roy Heine began his solar energy career in 1978. Since that time Roy has been involved with over 25,000 solar energy projects ranging from small residential to large scale commercial. A graduate of James Madison University, Roy founded Suntrek Industries, Inc. in 1991 with a passion for solar as well as a concern for the environment.



**Joyce Armstrong, Director of Finance and Human Resources** Joyce joined the Suntrek Industries, Inc. team in June 2013. She is responsible for the accounting, budget, audit and human resource functions of the corporation.



#### Aaron Hill, Technical Director

Aaron Hill began his career at Suntrek in 1996. A solar industry veteran since 1988, Aaron has a wealth of systems engineering and project management expertise. In addition to patent design work and solar energy engineering, he is responsible for writing installation manuals and training customers and subcontractors in installation procedures and product operation.

#### Statement of Qualifications

#### SUNTREK



#### Tabitha Givens, Regional Manager (Norcal)

Tabby has over 15 year of experience at Suntrek Industries, Inc. She has grown from an administrative assistant to a top producer at Suntrek, generating new business and managing the Northern California region.



Amanda Lehrer, Regional Manager (Nevada) Amanda has over a decade of experience at Suntrek Industries, Inc. She brings to the team a wealth of industry knowledge and is the face of our operations in the state of Nevada.



#### Sabrina Monisky, Director of Operations

Sabrina has years of experience in electrical and roofing applications. She has developed and responsible for the implementation of processes and policies company-wide that make Suntrek an efficient operation.



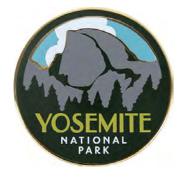
#### DJ Delten Regional Sales Manager (Nevada)

DJ has a wealth of knowledge and experience in solar thermal and solar PV applications. He is the visionary for all business development and sales in the Nevada Market.

# **GOVERNMENT PROJECTS**













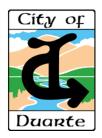












#### **Yosemite National Park**

#### Yosemite Valley, CA

Suntrek was contracted to design and install the largest photovoltaic system in the National Park Service's History at Yosemite National Park. The project encompasses over 700kw of PV solar and covers roofs, carports, walls, and specially designed wall extensions













# **Long Beach Airport**

Long Beach, CA

The Long Beach Airport Photovoltaic Project featured bi-facial solar modules mounted on dual-axis trackers. This project is considered a cutting-edge demonstration of solar power and featured by the city.





## **CASE STUDIES** – The Solar Power of Three<sup>™</sup>

## Pomona College

#### Claremont, California

This is an industrial-strength version of Suntrek's Power of Three, Suntrek has installed a 10,000 square foot pool-heating system, a 100kW PV system, and a large solar hot water system at the college.







## **CASE STUDIES – Domestic Hot Water**

# **Lemoore Naval Air Station**

Lemoore, CA

Suntrek is installed 56 flat panel hot water collectors, a 20,000 gallon tank and 4 heat exchangers at Lemoore Naval Air Station for domestic hot water heating





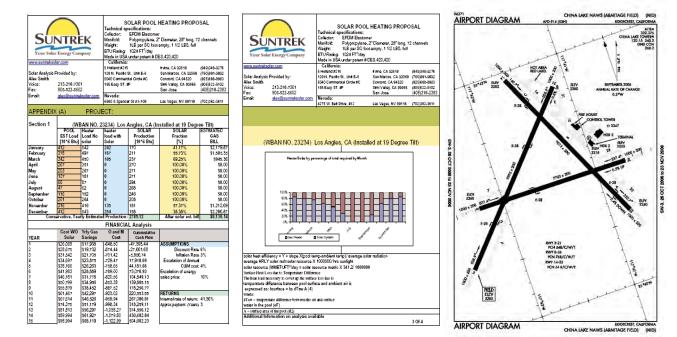
### **CASE STUDIES** – The Solar Power of Three<sup>™</sup>

# China Lake Naval Air Weapons Station

China Lake, CA

Suntrek has been contracted to provide solar installations for the China Lake Naval Air Weapons Station that will include solar domestic hot water heating, solar pool heating and retractable pool covers



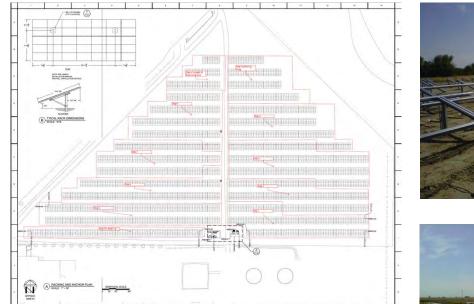




# John Latoracca Correctional Facility

Merced, CA

Suntrek has teamed with Siemens who is installing a 1.4mW solar system at the facility. Suntrek will be constructing the racking for this ground mount system, erecting the A frame structure and cross rails







<u>Merced</u>

COUN

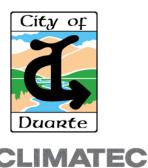




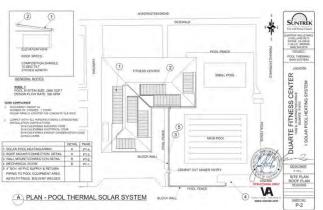
# **Duarte Fitness Center - Climatec**

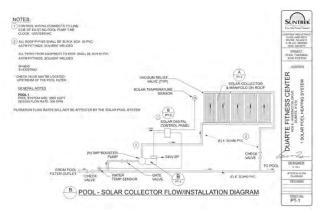
Duarte, CA

Suntrek designed and installed a solar thermal pool heating system for the city of Duarte, CA. Suntrek combined efforts with CLIMATEC to provide several energy efficiency measures for the city. (2019)









# **Ontario Community Centers**

Ontario, CA

Suntrek designed and installed a solar thermal pool heating system for the city of Ontario, CA. Westwind Community Center and Dorothy Quesada Community Center now both use solar to heat their swimming pools!





31,76%

1.5 Years

PAGE 2 of

3

ternal rate of return

pprox payback: (Years)

# **Bellflower Aquatic Center**

Bellflower, CA

\$109,860

\$120,846

\$132 930

\$62,302

\$68,532 \$75,385

\$91,21

304.17

1,356.34 1,410.59 1,467.01 356,332,99

424,865.12 500,250.46 583,174.34 674,390.61

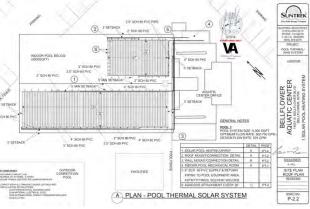
\$674 390 61

Suntrek teamed up with Climatec to design and install a 5000 Sq Ft solar thermal pool heating system for the City of Bellflower. The system will keep an indoor competition swimming pool at competition standard temperatures. community swimming pool with tens of thousands in gas savings.



Your Se	Alar Energy Com vanirelaulus cu 1.800.292.7648	aparty The	Technical spe Collector: Manifold: Weight: BTU Rating:	cifications: Suntrek EPDM El Polypropylene, 2*	Diameter, 28" long, 72 cha empty, 1 1/2 LBS. full	2000	
www.suntrekso	lar.com		California:			-	
Solar Analysis Provided by:			Corporate Headquarters 5 Holland Ste 215		Irvine, CA 92618	(949)348-9276	
Ethan Heine						1	
Voice: (949) 348-9276		Northern CA Office					
Fax:	(949) 348-16		4851 Sunrise D	Drive Ste 102	Martinez, CA 94533	(925)372-8983	
Email: <u>eheine@suntreksolar.com</u>		Nevada: 6560 S Spencer St A1-105		Las Vegas, NV 89119	(702)362-3611		
landani	POOL EST Load [10^6 Btu]	Heater Load No solar 872	heater load with Solar 462	SOLAR Production [10^6 Btu]	SOLAR Fraction [%] 30.39%	GAS BILL \$3,646.6	
January February	663 624	872	402	250	40.13%	\$3,040.00	
March	585	770	304	281	48.05%	\$2,402.5	
April	496	652	174	321	64.88%	\$1,374.8	
May	412	542	91	322	78.03%	\$715.3	
June	323	426	1	322	99.65%	\$9.0	
July	227	299	ò	350	100.00%	\$0.0	
August	197	260	0	319	100.00%	\$0.0	
September	267	351	0	292	100.00%	\$0.0	
October	374	493	127	247	66.07%	\$1,003.5	
November	530	697	314	215	40,68%	\$2,482.2	
December	663	872	475	188	28.37%	\$3,751.1	
	Conservative, Y	early Estima	ted Production:	3310.76	After solar est. bill	\$18,335.6	
-			FINANCIA	AL Analysis			
YEAR	Cost W/O Solar	Yrly Gas Savings	O and M Cost	Cummulative Casl			
1	\$42,356	\$24.020	1-881.05	-64.767.30	ASSUMPTIONS		
2	\$46,591	\$26,422	-916.29	-38,345.19	Discount Rate 6%		
3	\$51,250	\$29,064	-952.94	-9,280.88	Inflation Rate 3%		
4	\$56,375	\$31,971	-991.06	22,689.87	Escalation of Annual		
5	\$62,013	\$35,168	-1,030.70	57,857.69	O&M cost	4%	
6	\$68,214 \$75,036	\$38,685 \$42,553	-1,071.93	96,542.29	Escalation of energy sales price:	10%	
		1242.000	1-1.14.01	139,080.30	13dies Dirce	11/20	
7				185 903 72			
7 8 9	\$82,539 \$90,793	\$46,808 \$51,489	-1,159.40	185,903.72 237,392.92			









#### State of California – Dept of Transportation Chilao, CA

Suntrek was hired to design an install a 60 Module Solar array for the Chilao Maintenance Station. This is one of many Caltrans projects that Suntrek has participated in.





# COMMERCIAL & MULTIFAMILY PROJECTS



















## **CASE STUDIES – The Solar Power of Three**<sup>TM</sup>

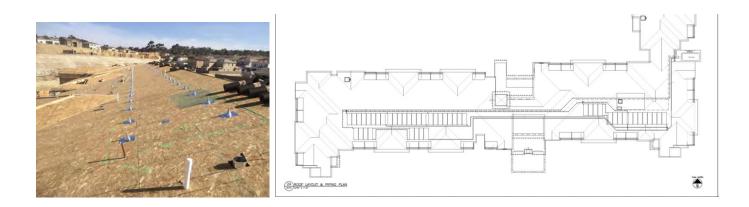
### **Robertson Ranch** Senior Apartments

Carlsbad, CA



Suntrek installed a large-scale solar pool heating and domestic water heating system as the main source of energy of the apartment boiler system. This 38 Collectors system will provide solar heated water to all the residences and will save investors hundreds of thousands of dollars through energy savings, rebates, and tax incentives





#### **CASE STUDIES** – The Solar Power of Three<sup>™</sup>

#### **McDonald's Restaurant**

Riverside, CA

Suntrek designed and installed a photovoltaic carport structure and solar hot water heater on the first LEED certified McDonald's west of the Mississippi and the first McDonald's restaurant to use large scale PV.





# **Innovation Village – Research Center**

Pomona, CA

Suntrek teamed up with Millie & Severson and Technospot to provide 89KW of solar power for a new building that will house 450 workers of Southern California Edison.



## **CASE STUDIES** – The Solar Power of Three<sup>™</sup>

#### **Sunrise Apartments**

Orange, CA

Suntrek designed and installed a complete "Power of Three" Solution for this apartment complex. Solar PV, Solar Pool Heating, and Solar Hot Water Heating (Domestic Hot Water).





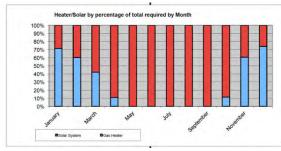
# San Diego Yacht Club

San Diego, CA

Suntrek designed and installed a solar thermal pool heating system for the San Diego Yacht Club. The objective of this project was to provide as much monthly energy savings as possible without compromising the aesthetics of the yacht club. A patio cover installation was the perfect solution.



Section 1	San Diego, CA							
	POOL EST Load [10^6 Btu]	Heater Load No solar	heater Ioad with Solar	SOLAR Production [10^6 Btu]	SOLAR Fraction [%]	ESTIMATED GAS BILL		
January	167	220	119	48	28.57%	\$871.11		
February	151	199	91	60	39.77%	\$666.02		
March	136	178	57	78	57.74%	\$418.43		
April	105	138	12	94	89.06%	\$84.03		
May	81	107	0	99	100.00%	\$0.00		
June	56	74	0	105	100.00%	\$0.00		
July	22	29	0	103	100.00%	\$0.00		
August	12	16	0	97	100.00%	\$0.00		
September	39	51	0	83	100.00%	\$0.00		
October	76	100	9	68	88.67%	\$63.14		
November	129	170	78	51	39.29%	\$572.02		
December	168	221	124	44	25.96%	\$906.59		
Conservative, Yearly Estimated Production: 929.48				n: 929.48	After solar est. bill	\$3,581.33		









# **Veridian Office Park**

#### Palm Desert, CA

This Palm Desert Project is the first and largest commercial PV system approved under Palm Desert's Energy Independence Program AB811 guidelines. This is a a 60 KW system mounted on "Solar Structures" (Carports). Project was completed in September of 2009



# CASE STUDIES – Domestic Hot Water

# **Gas Station – Pollution Remediation**

#### Las Vegas, NV + San Jose, CA

Suntrek has partnered with Arcadis to use cutting edge soalr technology to clean our environment. Gas stations across the country must remediate underground petroleum storage tank leaks. With heat exchangers below the Earth's surface and a solar hot water system, Arcadis can add an ingredient recipe that, when heated, is activated and absorbs and neutralizes the underground pollution



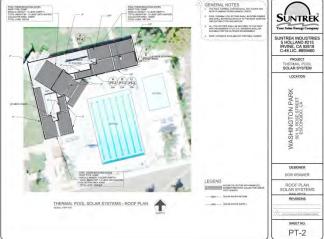
# **Washington Park**

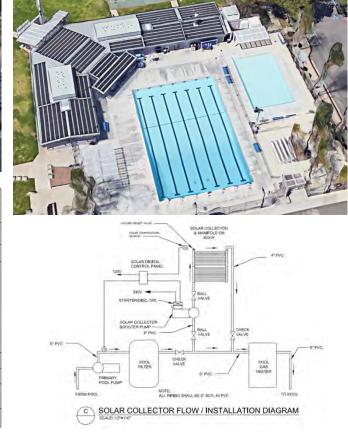
#### Escondido, CA

Suntrek designed and installed a solar thermal pool heating system for the Washington Park Community Pool. This project displays an installation of over 3600 sq ft of solar pool heating collectors which will provide this community swimming pool with tens of thousands in gas savings.













# Church of Jesus Christ of Latter-Day Saints

Farmington, Utah

This is the first of several proposed projects for the Church of Jesus Christ of Latter Day Saints. The 36KW system is expected to provide over 56,000 kwh's per year. Suntrek is now working on two more meeting house projects and three commercial projects for the Church

THE CHURCH OF JESUS CHRIST OF LATTER-DAY SAINTS



# **Church of Jesus Christ of Latter-Day Saints Meeting House**

Boulder Mountain, Arizona

This is the second meeting House that Suntrek Converted to Solar PV for the Church. This structure had a low slope roof, enabling Suntrek to install a ballasted racking system that required no roof penetrations. System size was 35 KW

#### THE CHURCH OF JESUS CHRIST OF LATTER-DAY SAINTS

2022



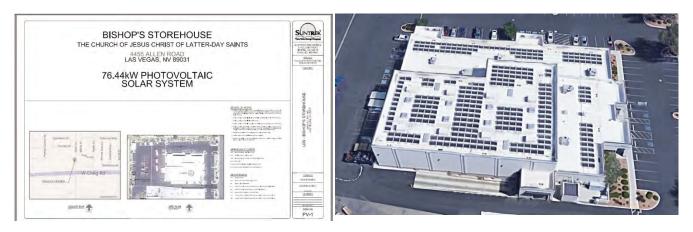
SOLAR PHOTOVOLTAICS - ROOF PLA

SITE PLAN

# **Church of Jesus Christ of Latter-Day Saints Bishop's Storehouse**

Las Vegas, NV

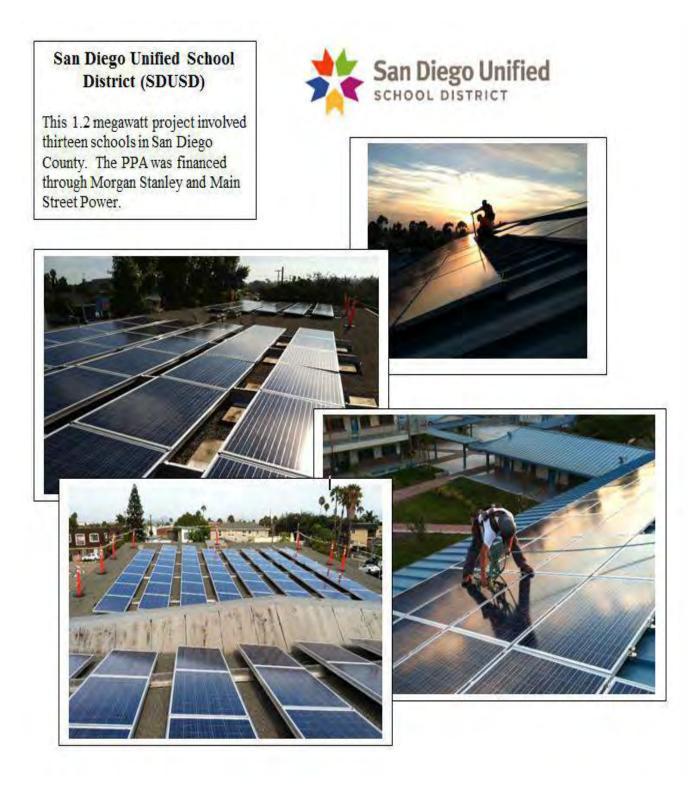
Suntrek designed and installed a 86 KW Photovoltaic system of the Church in Las Vegas, Nevada. The system was designed to maximize production on a flat rooftop that had shading issues from parapets and other structures. The ballasted racking system eliminated the need for roof penetrations THE CHURCH OF JESUS CHRIST OF LATTER-DAY SAINTS











# **CUSTOM HOME PROJECTS**



## **New American Home**

#### Las Vegas, NV

Suntrek teamed with Blue Heron Builders to perform all of the solar installations on the New American Home, an award-winning green home in Las Vegas, NV













#### **CASE STUDIES** – The Solar Power of Three<sup>™</sup>

# Custom Home – St. Helena

Suntrek designed and installed a solar electric system and energy storage system. Both systems were integrated into the design of the home to maximize aesthetics and performance of the solar energy system while not taking away from the design of the beautiful new home.





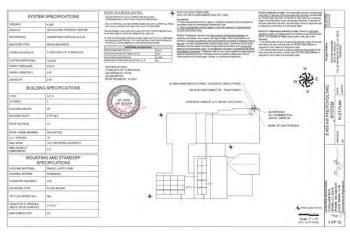
### **CASE STUDIES** – The Solar Power of Three<sup>™</sup>

## **Custom Home – Palos Verdes Estates**

Suntrek designed and installed a solar thermal pool heating system and solar electric system. Both systems were integrated into the design of the home to maximize aesthetics and performance of the solar energy system while not taking away from the design of the beautiful new home.









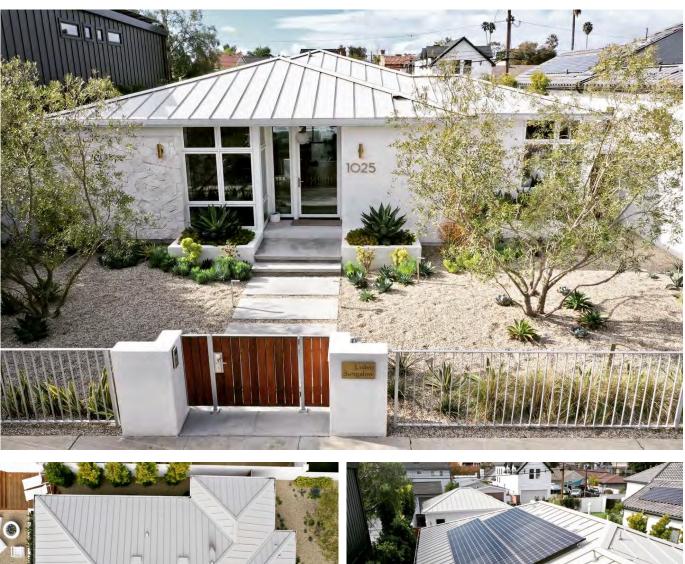




## Custom Home – Huntington Beach, CA

Suntrek designed and installed a solar electric system that was designed to maximize aesthetics and meet title 24 requirements. S-5 Clamps were used on the standing seam roof to prevent any roof penetrations.





## Custom Home – San Clemente, CA

Suntrek designed and installed a solar electric system that was designed to maximize aesthetics and meet title 24 requirements. Suntrek collaborated with Studio 6 Architects and Vaughn Builders to complete the project. Solaria Panels provide a sleek design that compliments the home design.













## **CASE STUDIES** – The Solar Power of Three<sup>™</sup>

## **Custom Home – Huntington Beach, CA**

Suntrek designed and installed a solar electric system and solar pool heating system that was designed to make this home achieve "net zero" energy.



HUNTINGTON BEACH



# www.suntreksolar.com